

October 27, 2003

### **Lease Statistics (the First Half of FY 2003 & Sep. 2003)**

The total lease transaction volume in the first half of the fiscal year 2003 was 3,625.2 billion yen and decreased by the rate of 2.0 percent compared to the same period of the previous year.

Each type of equipment below showed increasing: Transport (14.5 % up, automobile accounts for 14.7 % up), industrial (8.6 % up), factory (3.1 % up), and medical (3.0 % up) equipment stably recorded positive growth.

Each below showed the opposite: Information equipment (9.9 % down), severely affected by the slump of computers and related equipment, recorded negative growth again from the previous period. Office (3.2 % down) and construction (10.1 % down) equipment still tend to be decreasing for a long term. Commercial and service equipment (5.9 % down) shifted into negative growth.

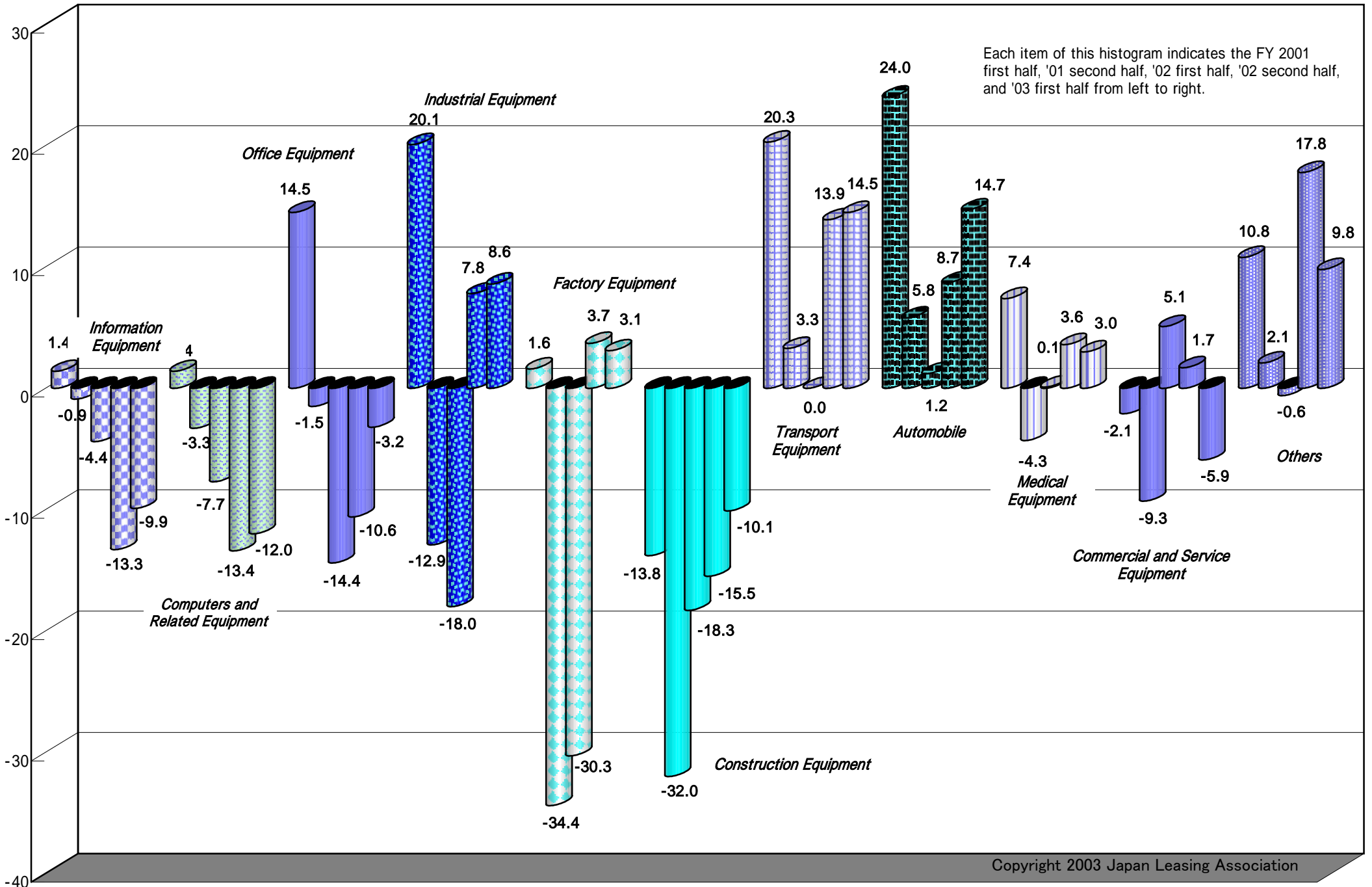
The total lease transaction volume in September 2003 marked 753.7 billion yen and decreased by the rate of 0.6 compared to the same month of the previous year. Transport equipment continuously marked positive growth; office equipment recorded the first plus in seven months since February. Information and construction equipment still tend to keep its stagnant growth; factory equipment has marked decrease for the first time in five months since April.

#### **Changes in Leasing Transaction Volume (Monthly)**

<b>Year, Month</b>	<b>Leasing Cases</b>	<b>Year-on-year Change (%)</b>	<b>Leasing Volume (in million yen)</b>	<b>Year-on-year Change (%)</b>
2002, 9	256,863	120.8	757,961.1	97.4
10	235,010	120.7	694,441.4	105.3
11	218,006	111.7	540,413.8	89.5
12	233,253	119.0	660,569.3	91.4
2003, 1	195,363	121.4	543,544.2	102.5
2	193,679	98.2	482,157.3	94.4
3	262,965	118.5	901,300.3	98.7
4	224,486	102.2	695,152.8	100.4
5	220,465	114.7	550,484.4	97.0
6	234,264	120.8	549,308.1	100.1
7	203,210	100.1	582,930.9	100.5
8	178,179	91.0	493,609.8	89.3
9	228,142	88.8	753,704.3	99.4
First Half of FY 2003	1,288,746	102.2	3,625,190.3	98.0

**Corporations researched: 263 (as of September 2003)**

**Leasing Transaction Volume by Type of Equipment - Year-to-year comparison - (Half Year Basis)**



## Leasing Volume by Type of Equipment (Sep. 2003)

		Leasing cases	Component Ratio (%)	Year-on-year Change (%)	Leasing Volume (in million yen)	Component Ratio (%)	Year-on-year Change (%)
1	Information Equipment	104,104	45.6	82.6	256,152.2	34.0	82.8
	Computers and Related Equipment	( 69,602 )	( 30.5 )	( 91.4 )	( 205,635.1 )	( 27.3 )	( 79.2 )
	Telecommunication Equipment	( 34,502 )	( 15.1 )	( 69.0 )	( 50,517.1 )	( 6.7 )	( 101.9 )
2	Office Equipment	34,964	15.3	71.6	56,623.6	7.5	112.1
3	Industrial Equipment	6,714	2.9	94.3	121,493.6	16.1	112.8
4	Factory Equipment	1,065	0.5	89.8	14,818.4	2.0	88.6
5	Construction Equipment	1,283	0.6	113.6	14,803.0	2.0	95.0
6	Transport Equipment	38,019	16.7	166.9	88,893.8	11.8	126.3
	Automobile	( 36,174 )	( 15.9 )	( 169.1 )	( 81,271.0 )	( 10.8 )	( 129.6 )
	Vessel	( 1 )	( 0.0 )	( 9.1 )	( 18.8 )	( 0.0 )	( 3.2 )
7	Medical Equipment	6,845	3.0	74.9	32,584.8	4.3	105.1
8	Commercial and Service Equipment	20,762	9.1	81.1	101,500.4	13.5	108.7
	Commercial Equipment	( 13,665 )	( 6.0 )	( 89.5 )	( 60,304.2 )	( 8.0 )	( 109.2 )
9	Others	14,386	6.3	95.9	66,834.5	8.9	105.4
	Physical and Chemical Equipment	( 2,196 )	( 1.0 )	( 66.9 )	( 9,059.4 )	( 1.2 )	( 90.7 )
<b>Total</b>		<b>228,142</b>	<b>100.0</b>	<b>88.8</b>	<b>753,704.3</b>	<b>100.0</b>	<b>99.4</b>

[Corporations researched: 263]

# Leasing Volume by Type of Equipment

(Apr. 2003-Sep. 2003)

		Leasing cases	Component Ratio (%)	Yearly Change (%)	Leasing Volume (in million yen)	Component Ratio (%)	Yearly Change (%)
1	Information Equipment	618,237	48.0	102.8	1,299,943.4	35.9	90.1
	Computers and Related Equipment	( 392,237 )	( 30.4 )	( 100.6 )	( 1,034,934.7 )	( 28.5 )	( 88.0 )
	Telecommunication Equipment	( 226,000 )	( 17.5 )	( 106.9 )	( 265,008.7 )	( 7.3 )	( 99.4 )
2	Office Equipment	223,336	17.3	101.2	293,352.1	8.1	96.8
3	Industrial Equipment	39,749	3.1	113.9	494,844.7	13.7	108.6
4	Factory Equipment	5,564	0.4	115.7	76,455.3	2.1	103.1
5	Construction Equipment	5,527	0.4	98.7	58,216.7	1.6	89.9
6	Transport Equipment	142,434	11.1	115.5	362,759.7	10.0	114.5
	Automobile	( 133,582 )	( 10.4 )	( 116.2 )	( 319,107.3 )	( 8.8 )	( 114.7 )
	Vessel	( 35 )	( 0.0 )	( 72.9 )	( 4,101.6 )	( 0.1 )	( 132.9 )
7	Medical Equipment	42,358	3.3	92.8	175,506.6	4.8	103.0
8	Commercial and Service Equipment	135,121	10.5	93.4	558,790.9	15.4	94.1
	Commercial Equipment	( 89,623 )	( 7.0 )	( 98.6 )	( 329,358.0 )	( 9.1 )	( 96.1 )
9	Others	76,420	5.9	95.0	305,320.9	8.4	109.8
	Physical and Chemical Equipment	( 13,481 )	( 1.0 )	( 93.6 )	( 49,895.1 )	( 1.4 )	( 100.8 )
<b>Total</b>		<b>1,288,746</b>	<b>100.0</b>	<b>102.2</b>	<b>3,625,190.3</b>	<b>100.0</b>	<b>98.0</b>

## Changes in Leasing Transaction Volume

Unit: in 100 Million Yen, Yearly Changes: Parenthesized

	Total	Information Equipment			Office Equipment	Industry Equipment	Factory Equipment	Construction Equipment	Transport Equipment			Medical Equipment	Commercial and Service Equipment		Others		
		Computer and Related Equipment	Telecommunication Equipment						Automobile	Vessel	Commercial Equipment		Physical and Chemical Equipment				
Calendar Year	2000	76,515 ( 4.7 )	31,184 ( 3.9 )	26,284 ( 6.3 )	4,899 ( 10.9 )	6,189 ( 6.1 )	9,926 ( 12.3 )	2,162 ( 23.2 )	2,124 ( 16.0 )	5,146 ( 7.5 )	4,348 ( 9.7 )	72 ( 7.7 )	3,116 ( 7.0 )	11,495 ( 12.5 )	6,853 ( 6.3 )	5,173 ( 17.2 )	1,085 ( 3.8 )
	2001	80,434 ( 5.1 )	31,859 ( 2.2 )	26,887 ( 2.3 )	4,971 ( 1.5 )	6,806 ( 10.0 )	11,120 ( 12.0 )	2,067 ( 4.4 )	1,862 ( 12.4 )	6,168 ( 19.8 )	5,438 ( 25.1 )	102 ( 42.0 )	3,428 ( 10.0 )	11,445 ( 0.4 )	6,639 ( 3.1 )	5,679 ( 9.8 )	1,179 ( 8.7 )
	2002	75,496 ( 6.1 )	30,151 ( 5.4 )	24,870 ( 7.5 )	5,281 ( 6.2 )	6,006 ( 11.8 )	9,621 ( 13.5 )	1,518 ( 26.6 )	1,451 ( 22.1 )	6,195 ( 0.5 )	5,372 ( 1.2 )	114 ( 12.1 )	3,287 ( 4.1 )	11,432 ( 0.1 )	6,512 ( 1.9 )	5,834 ( 2.7 )	1,041 ( 11.7 )
Fiscal Year (Fiscal Years)	2000	79,457 ( 7.3 )	31,625 ( 2.0 )	26,854 ( 2.7 )	4,771 ( 1.9 )	6,332 ( 6.2 )	10,314 ( 5.0 )	2,267 ( 22.2 )	2,172 ( 11.0 )	5,858 ( 22.2 )	5,144 ( 24.8 )	57 ( 32.4 )	3,283 ( 14.8 )	11,953 ( 16.6 )	7,125 ( 13.2 )	5,653 ( 32.8 )	1,114 ( 3.9 )
	2001	77,337 ( 2.7 )	30,753 ( 2.8 )	25,668 ( 4.4 )	5,085 ( 6.6 )	6,608 ( 4.4 )	10,274 ( 0.4 )	1,834 ( 19.1 )	1,612 ( 25.8 )	6,270 ( 7.0 )	5,540 ( 7.7 )	133 ( 134.2 )	3,302 ( 0.6 )	11,116 ( 7.0 )	6,310 ( 11.4 )	5,569 ( 1.5 )	1,144 ( 2.7 )
	2002	73,743 ( 4.6 )	28,463 ( 7.4 )	23,277 ( 9.3 )	5,187 ( 2.0 )	5,871 ( 11.2 )	9,719 ( 5.4 )	1,535 ( 16.3 )	1,397 ( 13.3 )	5,773 ( 7.9 )	5,005 ( 9.7 )	55 ( 58.6 )	3,429 ( 3.9 )	11,407 ( 2.6 )	6,515 ( 3.2 )	6,147 ( 10.4 )	1,802 ( 57.6 )
Half Year	'01 10-3	39,405 ( 5.4 )	16,579 ( 0.9 )	13,750 ( 3.3 )	2,829 ( 12.6 )	3,197 ( 1.5 )	4,920 ( 12.9 )	791 ( 34.4 )	861 ( 32.0 )	2,912 ( 3.3 )	2,600 ( 5.8 )	60 ( 122.0 )	1,619 ( 4.3 )	5,540 ( 9.3 )	3,067 ( 15.1 )	2,986 ( 2.1 )	566 ( 4.2 )
	'02 4-9	36,996 ( 6.0 )	14,430 ( 4.4 )	11,764 ( 7.7 )	2,667 ( 13.7 )	3,030 ( 14.4 )	4,555 ( 18.0 )	741 ( 30.3 )	648 ( 18.3 )	3,169 ( 0.0 )	2,783 ( 1.2 )	31 ( 63.0 )	1,703 ( 0.1 )	5,937 ( 5.1 )	3,428 ( 3.9 )	2,782 ( 0.6 )	495 ( 15.7 )
	10-3	38,224 ( 3.0 )	14,373 ( 13.3 )	11,908 ( 13.4 )	2,465 ( 12.9 )	2,858 ( 10.6 )	5,301 ( 7.8 )	820 ( 3.7 )	727 ( 15.5 )	3,315 ( 13.9 )	2,827 ( 8.7 )	32 ( 45.7 )	1,677 ( 3.6 )	5,635 ( 1.7 )	3,146 ( 2.6 )	3,517 ( 17.8 )	588 ( 3.9 )
'03 4-9	36,252 ( 2.0 )	12,999 ( 9.9 )	10,349 ( 12.0 )	2,650 ( 0.6 )	2,934 ( 3.2 )	4,948 ( 8.6 )	765 ( 3.1 )	582 ( 10.1 )	3,628 ( 14.5 )	3,191 ( 14.7 )	41 ( 32.9 )	1,755 ( 3.0 )	5,588 ( 5.9 )	3,294 ( 3.9 )	3,053 ( 9.8 )	499 ( 0.8 )	
Quarter Year	'01 10-12	19,860 ( 2.8 )	8,079 ( 0.5 )	6,673 ( 1.1 )	1,406 ( 8.8 )	1,642 ( 1.1 )	2,398 ( 3.3 )	424 ( 32.3 )	457 ( 30.1 )	1,430 ( 14.3 )	1,294 ( 21.7 )	4 ( 68.6 )	851 ( 4.2 )	3,018 ( 9.4 )	1,672 ( 14.0 )	1,562 ( 2.7 )	289 ( 0.3 )
	1-3	19,545 ( 7.9 )	8,500 ( 2.2 )	7,077 ( 5.3 )	1,423 ( 16.7 )	1,555 ( 4.2 )	2,522 ( 20.5 )	368 ( 36.7 )	404 ( 34.0 )	1,482 ( 5.4 )	1,306 ( 6.3 )	56 ( 286.2 )	769 ( 12.2 )	2,522 ( 9.3 )	1,395 ( 16.4 )	1,424 ( 8.0 )	277 ( 8.4 )
	'02 4-6	18,088 ( 7.2 )	7,324 ( 1.7 )	5,987 ( 5.0 )	1,337 ( 16.4 )	1,595 ( 13.3 )	2,016 ( 24.9 )	344 ( 35.0 )	295 ( 24.7 )	1,448 ( 6.3 )	1,239 ( 7.4 )	20 ( 19.8 )	876 ( 4.1 )	2,950 ( 6.5 )	1,687 ( 2.5 )	1,241 ( 13.8 )	235 ( 25.0 )
7-9	18,908 ( 4.8 )	7,107 ( 7.0 )	5,777 ( 10.4 )	1,329 ( 11.1 )	1,435 ( 15.6 )	2,539 ( 11.5 )	397 ( 25.6 )	352 ( 12.0 )	1,722 ( 5.9 )	1,544 ( 9.3 )	11 ( 81.0 )	828 ( 3.8 )	2,987 ( 3.9 )	1,741 ( 5.4 )	1,541 ( 13.4 )	260 ( 5.2 )	
10-12	18,954 ( 4.6 )	7,220 ( 10.6 )	6,029 ( 9.6 )	1,191 ( 15.3 )	1,421 ( 13.4 )	2,545 ( 6.1 )	409 ( 3.4 )	399 ( 12.6 )	1,544 ( 8.0 )	1,283 ( 0.8 )	28 ( 606.5 )	814 ( 4.3 )	2,973 ( 1.5 )	1,690 ( 1.0 )	1,628 ( 4.2 )	269 ( 6.9 )	
1-3	19,270 ( 1.4 )	7,153 ( 15.9 )	5,879 ( 16.9 )	1,274 ( 10.5 )	1,436 ( 7.6 )	2,756 ( 9.3 )	411 ( 11.7 )	328 ( 18.8 )	1,772 ( 19.5 )	1,544 ( 18.2 )	5 ( 91.4 )	863 ( 12.2 )	2,662 ( 5.6 )	1,457 ( 4.4 )	1,889 ( 32.7 )	319 ( 15.1 )	
'03 4-6	17,949 ( 0.8 )	6,775 ( 7.5 )	5,447 ( 9.0 )	1,328 ( 0.7 )	1,498 ( 6.1 )	2,301 ( 14.1 )	352 ( 2.1 )	261 ( 11.7 )	1,609 ( 11.2 )	1,372 ( 10.7 )	35 ( 78.5 )	908 ( 3.7 )	2,762 ( 6.4 )	1,625 ( 3.7 )	1,483 ( 19.6 )	281 ( 19.5 )	
7-9	18,302 ( 3.2 )	6,224 ( 12.4 )	4,902 ( 15.2 )	1,322 ( 0.5 )	1,436 ( 0.0 )	2,647 ( 4.3 )	413 ( 4.0 )	321 ( 8.8 )	2,019 ( 17.2 )	1,820 ( 17.8 )	6 ( 47.6 )	847 ( 2.3 )	2,825 ( 5.4 )	1,669 ( 4.1 )	1,570 ( 1.9 )	218 ( 16.2 )	
Monthly	'02 9	7,580 ( 2.6 )	3,093 ( 2.2 )	2,598 ( 4.1 )	496 ( 9.0 )	505 ( 17.0 )	1,077 ( 10.6 )	167 ( 8.7 )	156 ( 2.1 )	704 ( 9.4 )	627 ( 16.6 )	6 ( 89.6 )	310 ( 2.7 )	933 ( 5.2 )	552 ( 1.1 )	634 ( 21.6 )	100 ( 1.2 )
	10	6,944 ( 5.3 )	3,208 ( 14.8 )	2,793 ( 17.5 )	415 ( 0.6 )	478 ( 17.4 )	948 ( 19.7 )	119 ( 20.1 )	139 ( 7.7 )	510 ( 5.4 )	382 ( 12.6 )	8 ( 353.8 )	252 ( 0.7 )	844 ( 4.4 )	503 ( 2.5 )	445 ( 12.6 )	91 ( 4.5 )
	11	5,404 ( 10.5 )	1,829 ( 20.6 )	1,471 ( 23.2 )	357 ( 7.4 )	443 ( 11.1 )	701 ( 14.3 )	140 ( 0.8 )	117 ( 5.7 )	501 ( 5.5 )	439 ( 2.6 )	2 ( 37.8 )	256 ( 8.4 )	949 ( 0.5 )	540 ( 2.3 )	469 ( 2.2 )	86 ( 3.2 )
12	6,606 ( 8.6 )	2,183 ( 26.8 )	1,765 ( 25.8 )	418 ( 30.6 )	500 ( 11.5 )	895 ( 13.6 )	151 ( 10.7 )	143 ( 21.4 )	533 ( 13.2 )	461 ( 7.8 )	17 ( 4157.8 )	306 ( 3.5 )	1,180 ( 0.9 )	647 ( 2.9 )	714 ( 20.2 )	92 ( 12.2 )	
'03 1	5,435 ( 2.5 )	2,152 ( 11.6 )	1,805 ( 12.3 )	348 ( 7.9 )	408 ( 6.7 )	755 ( 31.7 )	96 ( 4.9 )	100 ( 4.2 )	382 ( 18.4 )	321 ( 12.2 )	0 ( 89.9 )	245 ( 24.9 )	814 ( 1.3 )	460 ( 8.7 )	484 ( 41.7 )	83 ( 1.8 )	
2	4,822 ( 5.6 )	1,740 ( 19.6 )	1,351 ( 23.6 )	389 ( 1.2 )	428 ( 8.8 )	644 ( 3.3 )	114 ( 12.8 )	91 ( 6.1 )	497 ( 20.3 )	441 ( 16.3 )	1 ( 47.7 )	235 ( 12.3 )	757 ( 17.1 )	393 ( 8.7 )	315 ( 31.4 )	69 ( 3.4 )	
3	9,013 ( 1.3 )	3,260 ( 16.5 )	2,723 ( 16.2 )	538 ( 17.5 )	600 ( 17.1 )	1,357 ( 2.4 )	201 ( 21.2 )	137 ( 35.1 )	893 ( 19.6 )	782 ( 22.1 )	3 ( 93.4 )	383 ( 5.4 )	1,092 ( 1.8 )	604 ( 1.0 )	1,090 ( 74.9 )	166 ( 34.7 )	
4	6,952 ( 0.4 )	2,923 ( 2.8 )	2,452 ( 3.2 )	471 ( 0.9 )	553 ( 8.7 )	790 ( 12.0 )	121 ( 22.2 )	93 ( 24.3 )	539 ( 12.3 )	427 ( 4.3 )	20 ( 98.8 )	342 ( 1.7 )	995 ( 7.8 )	554 ( 6.9 )	597 ( 37.7 )	92 ( 11.7 )	
5	5,505 ( 3.0 )	1,915 ( 11.9 )	1,492 ( 14.8 )	422 ( 0.1 )	461 ( 3.3 )	688 ( 6.1 )	110 ( 21.4 )	82 ( 11.8 )	491 ( 3.6 )	430 ( 6.4 )	0 ( 94.6 )	282 ( 6.6 )	913 ( 11.2 )	557 ( 6.8 )	563 ( 31.5 )	105 ( 37.4 )	
6	5,493 ( 0.1 )	1,938 ( 9.5 )	1,503 ( 11.7 )	434 ( 1.1 )	485 ( 5.6 )	824 ( 24.2 )	120 ( 22.7 )	86 ( 7.6 )	579 ( 17.3 )	514 ( 21.1 )	15 ( 1550.7 )	284 ( 3.4 )	854 ( 1.4 )	514 ( 3.9 )	323 ( 14.7 )	85 ( 10.1 )	
7	5,829 ( 0.5 )	1,983 ( 2.2 )	1,542 ( 3.4 )	441 ( 2.5 )	474 ( 6.0 )	797 ( 12.7 )	141 ( 20.8 )	87 ( 14.1 )	616 ( 6.4 )	549 ( 5.2 )	1 ( 77.6 )	270 ( 3.2 )	942 ( 7.6 )	539 ( 8.2 )	520 ( 7.6 )	71 ( 12.7 )	
8	4,936 ( 10.7 )	1,680 ( 15.4 )	1,303 ( 17.7 )	376 ( 6.7 )	396 ( 7.2 )	636 ( 15.8 )	124 ( 9.6 )	86 ( 9.4 )	513 ( 16.9 )	457 ( 15.8 )	5 ( 238.4 )	251 ( 1.9 )	868 ( 16.0 )	527 ( 12.4 )	381 ( 10.1 )	56 ( 28.6 )	
9	7,537 ( 0.6 )	2,562 ( 17.2 )	2,056 ( 20.8 )	505 ( 1.9 )	566 ( 12.1 )	1,215 ( 12.8 )	148 ( 11.4 )	148 ( 5.0 )	889 ( 26.3 )	813 ( 29.6 )	0 ( 96.8 )	326 ( 5.1 )	1,015 ( 8.7 )	603 ( 9.2 )	668 ( 5.4 )	91 ( 9.3 )	